Dimitri Morarcaliev

Nationality: Swiss & Macedonian
Status: Engaged, 2 children
Date of birth: October 9, 1985

Address: c/o Innolegal
Rue Saint-Pierre 10
1701 Fribourg (Switzerland)
Contact : dimitri.morarcaliev@innolegal.ch
+41787048595

SUMMARY

Accomplished legal and compliance professional with 15 years of experience across Swiss and international jurisdictions, specializing in Corporate/M&A, Innovation, IT and data protection. Proven ability to lead cross-functional teams, implement innovative solutions, and ensure regulatory compliance in complex environments. Fluent in English, French, German, and Macedonian, I bridge technical complexity with strategic business objectives.

Additionally, I have assumed representative and leadership positions for various entities, including both profit and non-profit organizations. I served as a Junior Board Member for Macedonia 2025 from 2012 to 2015, where I organized the organization's first international event in Paris in 2015. I am also an advisor for strategic initiatives and economic development projects.

OBJECTIVES

Driven by a commitment to fostering regional economic growth and collaboration, I seek to apply my expertise in compliance, negotiation, and corporate governance to support the mission of the Chamber of Commerce Switzerland – Central Europe in advancing innovation and business prosperity. Additionally, I aim to strengthen the connection between Macedonia and Switzerland, leveraging my well-established presence in both countries and the strategic advantage of my business ties and private relationships, which extend beyond mere contacts.

PROFESSIONAL EXPERIENCE

2020 – *present*	**Of Counsel - Innolegal (Fribourg)**. Specialized in new technologies, disruptive business models and Tech related ventures. Extensive experience with Venture Capital, Private Equity, M&A. and various financing transactions.
2020 – *present*	**Visiting scholar** (*Enseignant invité*) **- HES-SO (Neuchâtel)**. Tech law and information technology.
2020 – *present*	**Lecturer** (*Chargé de cours*) **- Fribourg University**. Tech law and information technology.
2019 – *present*	**Advisor - Business Accelerator UKIM (Skopje)**. Advising the Business Accelerator UKIM on its acquisitions and legal and financial structuring.
2019 –2020	**Head of Operations** - **MPI Ultrasonics (Le Locle)**. In charge of the operations of the company, including legal and commercial affairs. Set-up a branch in China and supervised affiliate companies and structures in Serbia, Bulgaria and Portugal.
2016 -2019	**Lawyer – Tavernier Tschanz [Niederer Kraft Frey] (Geneva).** Lawyer specialized in M&A and Banking&Finance. Participated in local and cross border transactions. Advised on various regulatory topics.
2014 - 2016	**Lawyer - MLL (Zurich)**. Lawyer specialized in M&A and Banking&Finance. Participated in local and cross border transactions. Advised on various regulatory topics.

2012 - 2015	**Junior Board Member – Macedonia 2025 (Skopje)**. In charge of the membership committee. Organized the first international Macedonia 2025 Event outside Macedonia (Paris 2015).
2011 - 2014	**Lawyer - Loyens&Loeff (Luxembourg & New York)**. Lawyer specialized in structuring regulated and non-regulated investment funds. Assisted with the execution of cross-border transactions for foreign based investment managers. Dealt with regulatory matters for investment.
2010 - 2011	**Trainee - Arendt&Medernach (Luxembourg).** Drafting various legal documents, attending various business meetings with clients and other business professionals and drafting of strategic notes.

PUBLICATIONS AND TRAININGS

2023	**Publ.** "Transfer of shares of a Swiss limited company" in TREX 04/23
2023	**Training** on International Acquisitions at the Chamber of Commerce and Industry in Fribourg
2021	**Training** on Data protection law at the Chamber of Commerce and Industry in Fribourg
2015	**Publ**. "Validity of opt-out clauses: Takeover Board issues decisions in Sika battle" (ILO)
2015	**Publ.** "The Private Equity Review, Law Business Research, Fourth Edition, Editor Stephen L Ritchie, Chapter 21 (Switzerland)"

EDUCATION

2024 – *present*	Public Leadership Credential (PLC) at Harvard Kennedy School of Governance
2021	Certified data protection officer (DPO)
2018	Geneva Bar (*foreign attorney*)
2012	Luxemburg Bar
2005 - 2010	Bachelor/Master Faculty of Law Paris-II Panthéon Assas
2005 - 2010	Bachelor/Master Faculty of Law Fribourg University
2000 - 2005	High School Degree (Collège St-Michel/Fribourg) – Math/Physics and Business/Law

LANGUAGES

French	Native
English	Full professional
German	Full professional
Macedonian	Native

HOBBIES

Travel (discovering local culture). Yoga, meditation, Reiki, Qigong. Sports (Squash, Fitness). Literature (French and English classics). General knowledge (passion for philosophy, psychology, history, arts and music).

REFERENCES

Upon request